

PALO ALTO NETWORKS

Contractor: Enterprise Networking Solutions, Inc.

Networking

	Segment ID	Percentage off MSRP
Hardware	P1-10	20%
Software	P1-11	15%
Accessories	P1-12	0%
Installation Services	P1-13	25%
Professional Services	P1-14	25%
Warranty/Support	P1-15	10%